



IPS Services
Managing Partner
Monterrey, Mexico

Summary of Experience

Oswaldo Gutierrez is Managing Partner at IPS Services based in Monterrey, Nuevo León, Mexico. Oswaldo has over 22 years of experience in Supply Chain, Sourcing, Procurement at multinational companies such as Schneider Electric, Whirlpool, Honeywell and GE.

Prior to his current role, Mr. Gutierrez held the following positions:

- Procurement VP North America, Schneider Electric managing 1.8 Billion USD for over 45 manufacturing locations
- Procurement Director North America Schneider Electric,
- Procurement Director North America Whirlpool Corporation.
- Global Sourcing Director, Honeywell Aerospace
- Sourcing Director Latin America, Honeywell Aerospace
- GE Industrial Systems, various Supply Chain roles from Project leader to Sourcing Leader Latin America

Education

- Universidad Iberoamericana – Executive MBA 2004
- ITESM, Monterrey Tech – BS in Mechanical and Industrial Engineering 1996
- Michigan State University – Purchasing and Supply Chain Seminar 2012
- APICS – Certified in Production and Inventory Management 2002
- Institute of Supply Chain Management -Certified Purchasing Manager 2000
- GE Certification – Six Sigma 2000



Bernardo Lopez

**IPS Services
Sr Project Manager
Monterrey, Mexico**

Summary of Experience

Supporting Partner at IPS Services based in Monterrey, Nuevo León, Mexico. Bernardo has over 27 years of experience in different positions within the appliance industry at Whirlpool Corp.

Prior to his current role, Bernardo held the following positions:

- Sales & Operation Planning Sr Manager
- Cost Reduction & Lean Office Sr Manager
- New Product Introduction Sr Manager
- Materials Management Sr Manager
- Cost & Quality Platform Leader Sr Manager
- Procurement Global Commodity Sr Manager
- Procurement Buyer

Education

- Business Coach Certification - Zendejas Consultores | October 2011
- MBA (International Business) - (UDEM) / Mexico | December 2000
- Industrial Engineer - Tec de Monterrey / Mexico | May 1993

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IPS Services
Project Manager
Monterrey, Mexico

Summary of Experience

Edzia Chapa is a Project Manager at IPS Services based in Monterrey, Nuevo León, Mexico. Edzia has over 15 years of experience in Supply Chain, Sourcing, Procurement at multinational companies such as Honeywell, Carrier, Metalsa and GE.

Prior to his current role, Mrs Chapa held the following positions:

- Category Manager Indirect Sourcing, Honeywell Corp managing \$30M USD for over 28 manufacturing locations.
- Global Commodity Manager –Direct Sourcing Negotiated Contracts \$115M Spend / \$1.7M Save / 30 sites for: CCA's, C&H, at Honeywell Aerospace
- Demand Specialist for Embraer; Conducted Demand Review monthly meetings with business managers, CBT Directors and Finance to review business KPI (AOP, Sales, Forecast Accuracy, Aircraft Build Plan demand alignment) - Honeywell Aerospace
- Strategic Buyer - Carrier Mexico
- Planner / Buyer - Carrier Mexico
- MRO Buyer – Metalsa
- Sourcing Co-Op GE Medical Systems

Education

- Six Sigma Certification – 2013
- EGADE – Master in Marketing 2007
- ITESM, Monterrey Tech – BS in Industrial Systems Engineering 2004

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IPS Services
Project Manager
Monterrey, Mexico

Summary of Experience

Erika Torres is a Project Manager at IPS Services based in Monterrey, Nuevo León, Mexico. Erika has over 13 years of experience in Supply Chain, Sourcing, Procurement at multinational companies such as Whirlpool and Arcelor Mittal

Prior to her current role, Erika Torres held the following positions:

- Procurement. Sourcing Manager for Indirect materials managing (HR, Travel, Mktg, Purchased Services & IT) 40 M usd annually. Whirlpool MX
- Procurement. Sourcing Manager Direct Material: Stampings, Wire, Hinges, Fasteners, Whirlpool NAR
- Procurement. Supply Chain Mng. Tooling relocation program (injection molding) from USA to MX (Launching Ramos Arizpe Plant) Whirlpool MX
- Logistics. Material Planner & Logistics Coordinator: Ford Key Account (Ford fusion program) Arcelor Mittal.

Education

- Languages: Spanish (Native), English
 - 2004 Universidad Autonoma de N.L., Industrial Engineering
 - SAP certification



IPS Services Associate
Monterrey, Mexico

Summary of Experience

Raul F. Gonzalez: disciplined and insightful Quality Engineer and Manager, specialized in the Aerospace Industry. Customers Aerospace: Boeing, Bombardier, GE Aircraft Engines, Honeywell. Customers Industrial: Google, Hamilton Medical, Weber, GE Power Generation.

Education

Bachelor Industrial Chemistry, Instituto Tecnológico de Oaxaca
MBA, Instituto Tecnológico de Monterrey

Certifications

IPC 610, J-STD-001 Certified Standards Expert
Certified Quality Engineer, American Society for Quality ASQ
Six Sigma Green Belt, Honeywell Aerospace
Boeing Delegated Source Inspection
AS13001 Delegated Product Release Verification, American Society of Mechanical Engineers

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IPS Services
Process and Tools Expert
Monterrey, Mexico

Summary of Experience

20 years of experience in part, process and mold design for a wide variety of industries

- Cetrec: CNC Programmer - Mold Designer - Tool Shop Manager (3 years)
- Enrefsa: Mold sales manager - Tool shop manager (2 years)
- Standard Tool & Die: Sales Manager - Plant Director (5 years)
- Whirlpool: Purchasing Manager, Tools and Equipment (10 years)



IPS Services Associate
Project Manager
Monterrey, Mexico

Summary of Experience

Adriana Garza is Project Manager at IPS Services based in Monterrey, Nuevo León, Mexico. Adriana has over 16 years of experience in Project Management, Engineering and Procurement at multinational companies such as Whirlpool and a family own company Industrias Ferrara.

Prior to her current role, Mrs. Adriana Garza held the following positions:

- Sales & International Supply Manager, Industrias Ferrara
- Lead Engineer for Refrigeration Mega Projects, Whirlpool
- Senior Engineer of P2B program in Refrigeration, Whirlpool
- Project Leader of international Refrigeration Projects, Whirlpool
- Model Line Engineer Refrigeration, Whirlpool
- Project Engineering, Product Approval Refrigeration

Education

- EGADE Business School – Executive MBA 2009
- ITESM, Monterrey Tech – Industrial Engineer 2004